



Owner-Operator Bypasses
Weigh Stations and Pays Tolls
with One Device



Sometimes you can have a problem and not even know it. Take for instance, owner-operators Bob and Linda Caffee, two straight-truck team expeditors leased to one of the nation's largest trucking companies. They average 120,000 miles per year.

For them, having weigh station bypass and electronic toll payment services has long been a must because of their tight deadlines, or what Bob calls "the ambulance service of the trucking industry." However, they had a total of five transponders, also meaning five separate invoices each month. One transponder was from PrePass for bypassing and four from other providers for electronic tolls, which was cumbersome.

Between loads, though, an encounter by Linda with a PrePass representative at a trucking trade show led to a conversation. That's where Linda learned about PrePass' ElitePass™, which combines weigh station bypassing and electronic toll payment services into a single transponder.

After doing a little more research, she and Bob were sold on ElitePass. Now instead of having five transponders on their windshield, they just have one.

"It's been great...instead of having to slow down at toll booths and weigh stations, which is something I really don't like, and having to pick up speed again," Linda says. "It keeps us on track a lot easier, while also saving on fuel costs."

Bob agreed, saying having ElitePass allows them to keep right on going at road speeds or at a reduced speed at toll booths (never having to stop at toll facilities), saving them time and money. Plus,

they are now able to use electronic toll payments in more places compared to using multiple service providers, such as E-ZPass and others.

But the couple is getting benefits beyond simply having one transponder.



Bob & Linda Caffee

Customer

Bob and Linda Caffee,
team owner-operators

Industry

Straight truck expeditors

PrePass Customer

Since 2004

PrePass Services

- Weigh station bypass
- Toll payment services
- ElitePass™ transponder

Business Need

Having weigh station bypass and electronic toll payment transponders from five different providers was cumbersome, while not providing the needed geographic coverage.

Business Solution

PrePass' ElitePass combines weigh station bypassing with electronic toll payment services using just one transponder, covering more of the country than with multiple transponders.

Business Results

Bob and Linda spend less time at weigh stations and toll booths. They have more time to drive, while benefiting from toll discounts they never had before.

Now, they have access to information that improves their efficiency.

"I like all of the reports and analytics that I've never had access to before. They tell me how many times we get a red light [to stop off at a weigh station] and how many times we've gotten a green light [giving them a bypass]," Linda says.

According to Bob, having this information gives him and Linda "power." For instance, when they receive a red light on their transponder telling them to pull into a weigh station, they can later look back at the analytics to tell them why they were pulled in. In their case, it's usually random, both say, because their carrier has a good Inspection Selection Score (ISS), which is used to determine which trucks can bypass weigh stations.

The analytics also provide the couple with information so they can track their spending on tolls, including where they receive discounts for being a PrePass customer. And because the Caffees' three-axle truck has a lift axle, the PrePass analytics allow them to track if they were properly charged for tolls, especially when the lift axle is not in use.

Having ElitePass also means the Caffees receive just one invoice for their toll charges each month, rather than from multiple toll agencies. And if they ever do have a dispute, having ElitePass means they have to make only one call to PrePass to get it resolved.

That's much better than having to figure out which agency they need to talk to - which can become even more complex with the many different states involved in the E-ZPass network.

The bottom line, according to Bob and Linda, is that having PrePass is a "win-win." And,

because PrePass offers weigh station bypassing and electronic toll payments -- allowing them to breeze through weigh stations and toll facilities - plus one-of-a-kind analytics, trucking life for them has fewer problems.



PrePass ElitePass Transponder

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Contact PrePass

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